

Marion County Hospital District

Board of Trustees Meeting Minutes

February 25, 2019 @ 5:00 p.m.

Rich Bianculli - Chairman of the Board

Call to Order

Rich Bianculli called the February 25, 2019 regular meeting of the Marion County Hospital District Board of Trustees to order at 5:00 p.m.

Board Members Present

Ken Marino (arrived 5:02 pm), Randy Klein, Rich Bianculli, Ram Vasudevan, Sam McConnell, David Cope

Board Members Absent

Larry Strack

Present by Phone

None

District Attorney Present

Joe Hanratty

Others Present:

Curt Bromund, Brianna Liles, Debbie Cooper, Michelle Stone, Heather Wyman, Rebecca Tull, Jim Henningsen, Larry Cretul, Carlos Medina

Invocation

None

Public Comment (3 minutes)

None

Approval of Previous Minutes – January 28, 2019 and February 19, 2019.

A **Motion** was made by Sam McConnell to accept the Minutes of January 28, 2019 and February 19, 2019. The **Motion** was seconded by Ram Vasudevan. The **Motion** passed unanimously.

MCHD Financial Reports, Budget vs. Actual Balance Sheet and Income Statements.

Debbie Cooper reviewed the January 2019 financials. A **Motion** was made by Sam McConnell to accept the Financials of January 2019 as presented. The **Motion** was seconded by David Cope. The **Motion** passed unanimously.

New Business

Grant Committee Update - Grant Cycle 3.0 - Fourth quarter reports due February 9, 2019 for Grant Cycle 3.0, were reviewed at the February committee meeting.

AMP/FANS Updates

AMP - Collaboration & Partnership

- CHIP Steering Committee
- City of Ocala Wellness and Community Center Steering committee
- Update Marion County Library to discuss partnership
- Update weight loss/DM management challenge with YMCA and Advent Health

Smart Phone Application

- Hired new app programmer
 - Step #1: Review current code and determine causes of crashes and bugs
 - Step #2: make console more user friendly on our side
 - Step #3: update feature to app such as City of Ocala added to AMP Rangers, new challenges, and redeeming coupons.
- January challenge- Reach the Summit
- March Madness challenge

Multi-Media Engagement

- Met with Clear Channel to discuss Outdoor Media campaign results
- Update Videos with WIMS media
 - Fitness (10 min x 1, 5 min x 3, 3 min x 3)
 - AMP (30 sec x 3, 1 min x 1)
- Social media
 - 657 Facebook followers
 - Almost 400 Instagram followers (up 50 x 2 weeks)
 - Celebrating individual and workplace successes

Health Education Campaign

- Regional HOSA Competition – Healthy behaviors and AMP app presentation to 175 students, all who also participated in fitness activities

AMP Workplace Wellbeing

- Weight loss Lunch-n-learn at DOH
- Maintain Don't Gain Challenge for the holidays (almost 200 participants)
- Spring - March Madness challenge
- Step Challenge for OTOW in April (600 employees)

Data & Metrics

- Phone app
- Clear Channel to discuss Outdoor Media campaign results
- Pop Up Fitness classes

FANS - Elementary: Groundbreakings are underway at the 5 new FANS schools. Kale, Collards, Swiss Chard, Broccoli, Cauliflower, Cabbage and Carrots.

Harvest days begin next week at the first 11 schools. Parent Engagement events: Sparr 1/31, Belleview Santos and Belleview Elementary 2/7 and Oakcrest 2/14. Career day speaker at SWE

School wide wellness continuing to grow as schools are embracing FANS

~ 9000 students are being exposed to FANS at the elementary level

Middle Schools:

BMS – Strawberry banana kale smoothies – samples

OMS- baked cinnamon apples- 501 samples

NMMS -Strawberry banana kale smoothies – 462 samples

American Heart challenge – Health awareness campaigns and physical activity event

Approx 4000 students are being exposed to FANS at the middle school level through taste tests, health awareness campaigns and horticulture.

High School:

VHS harvested 192 heads of lettuce on 2/11/2019. CTE will showcase the greenhouse in April.

VHS- mango smoothie- approx. 200 samples

BHS- working with the FANS club to expose all students to what crops are being grown

BHS- orange Julius smoothie- 341 samples

BHS Career day speaker

~ 3200 students are being exposed to FANS at the High school level through taste tests, health awareness campaigns and horticulture.

Private Schools

TCHS harvested their first crop of lettuce on Feb 1. Twenty heads went into the cafeteria. Staff and students were given lettuce as well.

9-11 graders will participate all month long in a physical activity events

Taste tests- acai bowls and super juice

BTS greenhouse site work to start – doing a 15x25 Vertigro structure and a shade house

Grants 3.0 – 4th Quarter (Final) Reports Received

College of Central Florida – Due to unforeseen circumstances and delays among other construction and renovation projects college-wide, the renovation of the Paramedic to RN skills lab will not be completed fully on time as proposed in the grant. As such, CF is requesting a 3 month, no cost extension until April 30th for the renovation of the Paramedic to RN skills lab.

After some discussion David Cope made a Motion to approve the no cost extension until April 30th, 2019. Motion was seconded by Sam McConnell. The Motion passed unanimously.

Kimberly's Center –Has requested the option to retain the unexpended grant dollars for the purpose of adding therapeutic play room space at Kimberly's Center. Due to the amount of funds not expended, Sam McConnell made a Motion not to give any more funds, Motion seconded by Ram Vasudevan. The Motion passed unanimously.

Grant Cycle 4.0 – Ocala Domestic Violence Center – Dr. Judy Wilson was not present at the meeting to answer some questions about her grant. She will be invited to the next committee meeting in March.

Boys & Girls Club – this grant was approved at \$150,000 with the contingency that they come back with a better plan than in the grant proposal. They have presented us with a new summary and budget.

A Motion was made by Sam McConnell approve the B&G Club new plan and budget as presented. The Motion was seconded by Randy Klein. With no further discussion, the Motion passed unanimously.

College of Central Florida – Jim Henningsen – Jim needs \$7.1M in funds to help build an additional floor onto the Health and Social Sciences Building. The payments would be done over a three-year period. Rich requested that Curt get additional information from Jim Henningsen is regard to exactly what amount is needed and when and report back to the board. Jim is confirming that the estimate to complete the fourth floor of the building at \$2,664,308. Bear in mind these are estimates based on state formulas. He would round to \$2.7 million, that would pay for the fourth floor completely with the new lab space. What that doesn't cover is the renovations at the Hampton Center to add the Dental Hygiene program and he would hate to delay their number one program priority. That cost is just under \$800,000 for the renovation as presented at the committee meeting. He is requesting that the board consider a total of \$3.5 to complete the floor and carry out the renovations for them to add Dental Hygiene as the most urgent request.

After some discussion Sam McConnell made a Motion to commit \$2.7M now to complete the 4th floor (so as to avoid the \$300K for additional architectural fees) and \$800k to renovate the Hampton Center. They anticipate needing the funds in 2021 at the earliest. The Motion was seconded by David Cope. The Motion passed unanimously.

Investment Committee Update

Rich reported we were up ~\$11M last month and up ~ 4.2M so far for this month. Renasant suggested changes to the IPS so as to guide the investors on what is an alternative and to remedy misclassifications. Caleb and Matt are suggesting we adopt the Investment Classifications they discussed at the committee meeting. Rich instructed

Renasant to look at the portfolio and determine category realignment from the classification changes and then get the changes back to Rich next week including suggestions to the allocation of the alternatives.

Operations Committee Update

Munroe Medicaid Project Update – discussed under MRHS

Pension Sub-Committee

Munroe Pension Plan Funding - discussed under MRHS

Munroe Pension Actuary RFP's – discussed under MRHS

Old Business

None

Other/Legal Matters

None

Adjournment

Rich Bianculli adjourned the meeting at 5:44 p.m.



Rich Bianculli, Chairman

MARION COUNTY HOSPITAL DISTRICT

Grant Committee Meeting Minutes

February 19, 2019

David Cope, Chairman

Call to Order

David Cope called the February 19, 2019 Grant Committee regular meeting of Marion County Hospital District to order at 12:00 p.m.

Public Comment (3 minutes)

None

Committee Members Present

Curt Bromund, Rich Bianculli, Sam McConnell, David Cope, Larry Strack, Randy Klein

Committee Members Absent

None

Present by Phone

None

District Attorneys Present

Joe Hanratty

Invocation

David Cope

Others Present:

Dolly Dockham, Debbie Cooper, Carlos Medina, Rebecca Tull, Judy Wilson, Matt Ingles, Jim Henningsen, Jessica Kummerlee, Heather Wyman, Brianna Liles, Stephanie Cortez, Larry Cretul,

Approval of Previous Minutes

- January 22, 2019

A **Motion** was made by Sam McConnell to approve the minutes of January 22, 2019 as presented. The **Motion** was seconded by Larry Strack. With no further discussion, the motion passed unanimously.

New Business

Grants 3.0 – AMP/Fans Updates – will present at February board meeting.

Grants 3.0 – 4th Quarter (Final) Reports Received

College of Central Florida – Due to unforeseen circumstances and delays among other construction and renovation projects college-wide, the renovation of the Paramedic to RN skills lab will not be completed fully on time as proposed in the grant. As such, CF is requesting a 3 month, no cost extension until April 30th for the renovation of the Paramedic to RN skills lab.

After some discussion Rich Bianculli made a Motion to Recommend approving the no cost extension until April 30th, 2019. Motion was seconded by Sam McConnell. The Motion passed unanimously and will be presented at board meeting for approval.

Kimberly's Center –Has requested the option to retain the unexpended grant dollars for the purpose of adding therapeutic play room space at Kimberly's Center. Due to the amount of funds not expended, Rich made a Motion to Recommend not to give any more funds, Motion seconded by Sam McConnell. The Motion passed unanimously and will go to the board for approval.

Grants 4.0 Creative Services – Ocala Domestic Violence Center – Dr. Judy Wilson was not present at the meeting to answer some questions about her grant. She will be invited to the next committee meeting in March.

Boys & Girls Club – this grant was approved at \$150,000 with the contingency that they come back with a better plan than in the grant proposal. They have presented us with a new summary and budget.

A Motion was made by Randy Klein to Recommend approving the B&G Club new plan and budget as presented. The Motion was seconded by Larry Strack. With no further discussion, the motion passed unanimously and will go to the board for approval.

Opioid Continuum of Care - Curt has researched alternatives with other communities about their ways of handling the opioid crisis that focuses on output and medication assisted therapy. We have engaged an advisor who is helping us develop a comprehensive plan for our county's continuum of care for substance abuse. This includes an integrated system for navigation/referrals, case management, counseling, treatment modalities and life stabilization programs. We will share the navigator's data with our advisor, so we can see how it compares to navigation strategies in other counties. The continuum of care model and gap analysis will not be complete this month. He will also arrange to have some professionals come in to present the best systems to address our opioid crisis in Marion County.

College of Central Florida – Jim Henningsen – Jim needs \$7.1M in funds to help build an additional floor onto the Health and Social Sciences Building. The payments would be done over a three-year period.

To continue to grow our Nursing and Allied Health programs to meet the need in the community, the College has embarked on creating a Health Sciences Center on the Ocala Campus that includes:

- A new four-story building to consolidate most classes, labs, and programs in a central place on the Ocala Campus
- Purchase state of the art equipment for training so our students are day one work ready with the most advanced training. This includes state of the art Anatomage 3-D anatomy tables for the required Anatomy and Physiology labs.
- New staffing positions to maximize and increase efficiencies. This includes, but not limited to, a need for a simulation lab technician for our state of the art Simulation Lab
- Renovations to our existing nursing building, located adjacent to the new Health Sciences Building, that will become lab and office space
- Scholarships for our best and brightest Health Sciences students who have financial need
- Need to renovate the Hampton Dental Center

Jim is looking for a commitment today and out to 2020 or 2021 in order to move forward with the architectural build out on the main bldg.

Sam stated he is behind CF's request as he wants the best education available in Marion County and is in favor of giving the \$7.1M but over 3 years not two. Larry then made a Motion

to Recommend approving the \$7.1M over three years, the Motion was seconded by Sam. Overall vote was 3 nay's (David, Randy and Rich) and two ayes (Larry, Sam,). The Motion failed.

After more discussion with CF it was decided they would need only ~ 3M to commit now to complete the 4th floor and this would avoid the \$300K for additional architectural fees.

Rich then made a Motion to Recommend to commit to the funds needed to build out the 4th floor of the building in order to avoid the \$300K architectural fee but Curt will need to get additional information from Jim Henningsen is regard to exactly what amount is needed and when and report back to the board on Monday. The Motion to Recommend was seconded by David Cope. The Motion passed and will be discussed at the board meeting.

Old Business

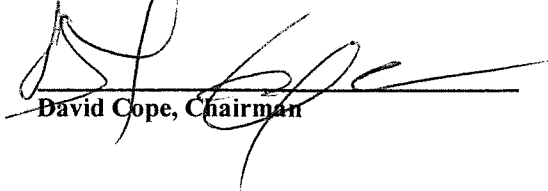
None

Legal/Other

None

Adjournment

There being no further business, Rich Bianculli adjourned the meeting at 1:15 pm.



David Cope, Chairman

MUNROE REGIONAL HEALTH SYSTEM MARION COUNTY HOSPITAL DISTRICT

Investment Committee Meeting Minutes February 19, 2019 Richard Bianculli, Chairman

Call to Order

Rich Bianculli called the February 19, 2019 regular meeting of the Munroe Regional Health System and Marion County Hospital District Investment Committees to order at 1:47 p.m.

Break: 1:48 pm

Reconvene: 1:52 pm

Public Comments (3 Minutes)

None

Trustees/Committee Members Present

Rich Bianculli, Curt Bromund, Sam McConnell, David Cope, Larry Strack

Committee Members Absent

None

Present by Phone

None

District Attorneys Present

Joe Hanratty

Others Present

Dolly Dockham, Debbie Cooper, Carlos Medina, Caleb Adair, Matt Foster, Todd Golden

Approval of MRHS/MCHD Previous Minutes

- January 22, 2019

A **Motion** was made by Sam McConnell to approve the minutes of January 22, 2019 as presented. The **Motion** was seconded by David Cope. With no further discussion, the **Motion** carried unanimously.

New Business

Rich reported we were up ~\$10.7M last month and up ~3M so far for this month. Suntrust is still the best performer at this time.

Renasant – Caleb Adair, Matt Foster & Todd Golden – At the request of the board, Renasant is making an effort towards the standardization of the alternatives investment classification. The issues are classifications of the investments. Todd says classifications will need further discussions and recommends more exposure to bonds which are good for the portfolio. The broad definition of alternatives are investments in assets other than stocks, bonds, and cash or investments using strategies that go beyond traditional ways of investing. It was recommended that MCHD Alternative Investment Classifications have primary attributes and defining characteristics, to ensure an asset be classified as an alternative. Caleb states these are their attributes of how this should work:

1. Investment vehicles with a private structure maintaining less transparency and less liquidity than traditional investments.
2. Discretion to trade all asset classes and a wide range of financial instruments while employing a variety of skill-based investment styles, strategies, and techniques in diverse markets.

3. The investment's returns are driven by complex trading strategies involving leverage, short sales, and financial derivatives, causing unusual risk exposures, even though the underlying asset might be traditional securities.
4. An objective to achieve absolute returns regardless of whether markets are rising or falling. Absolute returns have little or no correlation with returns of major asset classes.
5. The investment's returns are driven by exposures to underlying assets with nontraditional cash flows- that is, cash flows that are not highly correlated with those that underlie traditional stocks and bonds. Although traditional investments are funded by cash flows from traditional operating firms, many alternative investments are funded by cash flows from nontraditional sources, which results in their returns to be less correlated with the returns of the overall stock market.
6. The investment's returns are structured to generate nontraditional payouts. Any new or existing assets in the MCHD that may fall into any of these categories or fall outside the scope of traditional investments or strategies, should be classified as an alternative investment.

After some discussion about the current allocations in the IPS, Matt suggested these changes to the IPS so as to guide the investors on what is an alternative and to remedy misclassifications. Caleb and Matt are suggesting we adopt the Investment Classifications as stated above. Rich instructed Renasant to look at the portfolio and determine category realignment from the classification changes and then get the changes back to Rich next week including suggestions to the allocation of the alternatives.

Old Business

None

Legal/Other

None

Adjournment

There being no further business, Rich Bianculli adjourned the meeting 2:49 pm.



Rich Bianculli, Chairman

Munroe Regional Health System Marion County Hospital District

Operations Committee Meeting Minutes February 19, 2019 Sam McConnell, Chairman

Call to Order

Sam McConnell called the February 19, 2019 regular meeting of the Munroe Regional Health System and Marion County Hospital District Operations Committees to order at 1:36 pm.

Public Comment (3 Minutes)

None

Committee Members Present

Rich Bianculli, Curt Bromund, Sam McConnell, David Cope, Larry Strack, Randy Klein

Committee Members Absent

None

Present by Phone

None

District Attorneys Present

Joe Hanratty

Others Present

Dolly Dockham, Debbie Cooper, Carlos Medina, Heather Wyman, Brianna Liles, Rebecca Tull

Approval of Previous Minutes

- January 22, 2019

A **Motion** was made by Larry Strack to approve the January 22, 2019 minutes as presented. The **Motion** was seconded by David Cope. With no further discussion, the **Motion** passed.

New Business

Financials

Budget vs Actual, Balance Sheets, Cash Flow and Income Statements for Munroe Regional Health System and Marion County Hospital District –January Financials will be presented at the February board meeting for approval.

Old Business

Gryphon Advisory – Robert Langston - The Munroe Medicaid Recoupment Project - AHCA's original demand was for \$3,173,561, is now down to \$2.8M We learned fairly quickly in the process that FY 08 & FY 09 would be lost because there were no records for those years. That reduced the estimate by approximately half. Although records for FY 10 & FY 11 were incomplete, we thought we had sufficient documentation to support proposed changes that would produce approximately \$1.5M-\$2M in additional Medicaid reimbursement. However, although not available to us, M&S had billing

documents in their audit files for those years which indicated that some of the assumptions we had made were incorrect. Therefore, adjustments we thought were appropriate were not, and other adjustments we thought were not needed were in fact required. Gryphon is recommending that Munroe accept the changes and allow the Medicaid rates to be reprocessed.

After some discussions Sam surmised that there are 3 options available:

1. Pay ~ 2.8M to close the Medicaid claim now.
2. Request a delay to research the records again.
3. Have Joe Hanratty negotiate the 2.8M down since no records were found.

After much discussion, it was decided to table this decision for a week to allow Rich to talk to some people at the hospital about the missing records and to have Joe call the Medicaid attorney and see if the 2.8M is negotiable.

Legal/Other – Joe Hanratty

None

Adjournment

There being no further business, Sam McConnell adjourned the meeting at 1:45 p.m.



Sam McConnell, Chairman

Munroe Regional Health System Marion County Hospital District

Pension Sub-Committee Meeting Minutes

Sam McConnell, Chairman

Call to Order

Sam McConnell called the February 19, 2109 Pension Sub-Committee meeting of the Munroe Regional Health System and Marion County Hospital District Operations Committees to order at 1:16 p.m.

Public Comment (3 Minutes)

None

Committee Members Present

Rich Bianculli, Curt Bromund, Sam McConnell, David Cope, Larry Strack, Randy Klein

Committee Members Absent

None

Others Present - Carlos Medina, Debbie Cooper, Dolly Dockham, Joe Hanratty, Heather Wyman, Brianna Liles, Rebecca Tull, Jessica Kummerlee

Munroe Pension Plan Closeout Update – Pension Funding

Munroe Regional Health System needs to make a decision on Pension Funding for this year. We have initiated the quarterly installment due by January 15 and we need to determine if we want to make a large contribution this year. Below are our options.

1. Contribute the minimum required contributions which would be quarterly installments of \$99,991 beginning January 15 plus a final amount of between \$500,000 and \$600,000 due by June 15, 2020.
2. Contribute a large amount to reduce the PBGC premium. This contribution would be accrued for the 2017-18 plan year and considered an asset at 10/1/2018. The portion of the PBGC premium (due July 15) that can be reduced or eliminated is \$176,358. To eliminate it completely requires a contribution of \$4,832,000 by June 15, 2019. With an estimated unfunded plan termination liability of \$5 million, there is a risk here that this contribution could overfund the plan for plan termination. The plan termination liability varies as interest rates and assets vary. Additionally, refund of overpayment is taxed.

After some discussion, Rich Bianculli made a Motion to Recommend to fund the minimum requirement needed as stated in number 1 above. The Motion to Recommend was seconded by Larry Strack. Motion passed unanimously and will go to the board for approval.

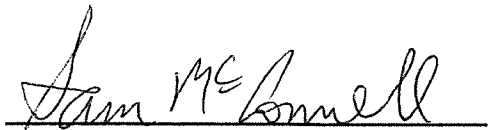
Munroe Pension RFP's – two RFP's received, Milliman and Aon Hewitt, **Aon Hewitt** proposes Plan Termination Service fees will be \$140,000 for 2019 and \$260,000 for 2020. Annuity service fees will be \$90,000, 30% will be invoiced upon the full execution of the contract, 30% of the fees will be invoiced after the due diligence meeting, 30% of the fees will be invoiced when MCHD chooses an annuity provider, and 10% after the group annuity contract is agreed upon. Other charges and billing rates will apply. Aon Hewitt's quote to close the pension plan is ~\$665,000.

Milliman will complete the plan termination within 12 to 18 months of receiving complete and accurate data. Total for the pension plan termination will be \$254,500. Other charges and billing rates will apply. Milliman's hourly rates were ~ 30% less than Aon Hewitt's. Milliman's quote to close the pension plan is \$264,500.

Joe Hanratty gave a brief description of the two RFP's listed above and after much discussion Rich Bianculli made a Motion to Recommend to give Curt, Debbie and Joe authority to have more exploratory discussions with Milliman in regard to their questions and answers and fees. The Motion to Recommend was seconded by David Cope. The Recommendation passed unanimously and Joe Hanratty will bring his findings back to the board for discussion.

Adjournment

There being no further business, Sam McConnell adjourned the meeting at 1:35 p.m.

A handwritten signature in cursive script that reads "Sam McConnell". The signature is written in black ink and is positioned above a horizontal line.

Sam McConnell, Chairman