

Marion County Hospital District Board of Trustees Meeting Minutes

July 31, 2017 @ 5:00 p.m.

**Marion County Hospital District Office
1121 SW 1st Avenue, Ocala, FL**

David Cope - Chairman of the Board

Call to Order

David Cope called the July 31, 2017 regular meeting of the Marion County Hospital District Board of Trustees to order at 5:46 p.m.

Board Members Present

Larry Strack (left at 6:46 p.m.), Ken Marino, David Cope, Randy Klein, Rich Bianculli, Sam McConnell and Ram Vasudevan

Board Members Absent

None

District Attorney Present

Joe Hanratty

Others Present:

Dolly Dockham, Curt Bromund, Heather Wyman, Fred Hiers, Brianna Liles, Kathy Bryant, Carl Zalak

Public Comment (3 minutes)

None

Approval of Previous Minutes

A **Motion** was made by Sam McConnell to accept the Minutes of June 26, 2017 and July 25, 2017 as presented. The **Motion** was seconded by Ken Marino. With no further discussion, the motion carried unanimously.

MCHD Financial Reports, Budget vs. Actual Balance Sheet and Income Statements for June 2017.

Debbie reviewed all of the MCHD Financials for the month of June 2017. The 2018 DRAFT MCHD Budget will be reviewed at the August committee meeting.

A **Motion** to approve all of the MCHD Financial Reports for the month of June 2017 was made by Sam McConnell. The **Motion** was seconded by Ram Vasudevan. With no further discussion, the motion passed unanimously.

New Business

Grant Committee Update

Grant Cycle 2.0 –We will be conducting Quarter 2 site visits as needed after receiving the quarterly reports and then report back to the committee.

Blessed Trinity – We placed this grant request “on hold,” pending further information about their project. As a recap, this grantee requested \$350,975 for GC 2.0, which includes:

1. A rollover of \$100,975 from GC 1.0
2. An additional \$250,000 for construction

Jason Halstead was present at the request of the District at the committee meeting and gave a brief update on their grant. Blessed Trinity Catholic Church is paying 100% of land purchase price, plus all associated fees (\$156,000+). While they were awaiting the approval of the Special Use Permit and the land purchase, they have been actively collecting many donations to be used in the clinic including, multiple exam tables, dental chairs, dental equipment, cabinetry, file storage, office furniture, and reception area chairs. They hope that these efforts and the furniture and equipment obtained will reduce the amount they need to purchase using grant funds. The MCHD grant will cover costs as outlined in the submitted budget. This includes a single building constructed to provide free medical services to qualified persons. The clinic will primarily be open in the evenings and weekends. Their primary goal is to get the right people to the clinic for the services they intend to provide; wellness training, smoking cessation, dental health, preventing/treating obesity, and diabetes. A Motion was made at the Grant committee meeting to recommend approval at the board meeting July 31, 2017 for the funds.

After much discussion Sam McConnell stated there was not enough information from the presentation about how the clinic will operate after it is built. Will they need to keep coming back for operational expenses? If we don't fund them after it is built, will it succeed? Are they servicing just Marion residents? Will it serve our 5 areas of need? The trustees feel there is not enough detail or commitment at this point to approve funding the construction project and would like to table it for further discussion at the next board meeting in August. Curt will contact Jason about needing more information.

A **Motion** was made by Randy Klein to table this discussion until the August board meeting. The **Motion** was seconded by Sam McConnell. The **Motion** passed unanimously.

A **Motion** to approve the Grant Report for July 2017 was made by Larry Strack. The **Motion** was seconded by Sam McConnell. With no further discussion, the motion passed unanimously.

Investment Committee Update

Investment Reports

Rich Bianculli reported that investments were up \$970K for the month of June and up \$5.3M for the quarter, and we are up \$2.8M so far for July.

Investment Training was held on Monday July 24 with Suntrust – subject was a presentation on like kind organizations and how they see asset allocation, returns, risk, liquidity and gifting, which included history, performances, rationale, mistakes and success of each one.

The Investors were present for their quarterly updates on Tuesday July 25, 2017. Goldman Sachs is still in 3rd place for performance and this will be discussed at the August committee meeting as to whether to stay with Goldman Sachs as an investor or to pursue a replacement.

Old Business

None

A **Motion** to approve the Investment Report for July 2017 was made by Sam McConnell. The **Motion** was seconded by Ken Marino. With no further discussion, the motion passed unanimously.

Operations Committee Update

Old Business

CHS Capital Expenditures – Joe Hanratty has requested information on the Capital Expenditures for facility maintenance at MRMC. Eric LaChance has provided a breakdown of the Capital Expenses for 2017, and the 2016 Annual Report has been received. Joe Hanratty will review the report and then discuss auditing the report with the county. Joe will then report back to the board with the findings at the August 22, 2017 Operations Committee.

Chronic Disease Projects (FANS/AMP)

FANS - Heather is working in collaboration with key personnel at Marion County Public Schools, they have developed an initial plan to build crop-producing greenhouses and gardens at the eight high schools in Marion County (beginning with a state-of-the-art greenhouse at Vanguard High School). Currently working with the Director of Community Partnerships (MCPS), Suzanne McQuire, to identify and meet with schools to gain their support for the upcoming school year. She met with VHS IB students to start developing the FANS clubs that will be at each school to help promote the project. School board meeting was held July 25th where the partnership between MCHDT and MCPS was officially accepted.

AMP – Brianna Liles is the program manager, some of Brianna's responsibilities will be: creating a mission and vision statement for Active Marion Project (AMP), working with Curt and Tyler to develop a comprehensive fitness and nutrition program via a competition-based model phone app., creating presentation tools for AMP at workplaces. Planning meetings to develop community collaborations and build capacity. Curt stated that Software development is underway, the expected launch date for AMPS is January 2018. Sam would also like Curt to have the marketing company to be considered for rolling out this project to come to a board meeting and present how they will initiate the roll out.

Indigent Care Study – Curt sent out a Marion County Indigent/Uninsured Care Study RFI (Request for Information) to 4 potential consultants who are experienced with reviewing FQHCs and evaluating community models for indigent primary care and Curt has solicited Jeff Feller's help to answer several technical questions posed by the consultants. Responses were due back to the district by July 30, 2017 at 5:00 PM. The responses received were from:

Health Care Futures which may be too reliant on qualitative data, like surveys and focus groups, opposed to quantitative data (financial, outputs, visit data), extensive experience and strong public health team. Cost = \$200K to 300K and will take 8 months.

Florida State University has low indirect costs, detailed budget, significant academic resources available, nationally recognized public health team assigned to project. Cost is \$90K will take 8 months.

Health Management Associates has detailed budget, emphasis on health outcomes in addition to systems, experience, background and familiarity with legislation cost is \$120K and will take 6 months.

Migrant Clinicians Network which has limited detail regarding how costs are derived. Others included costs by person or by deliverable. Detailed project scope. 20% indirect cost rate. Cost is \$318K and will take 9 months.

After Curt discussed the RFI and the 4 potential consultants there was much discussion about whether or not paying for a study was necessary. Kathy Bryant and Carl Zalak stated that they requested on behalf of the MCC Board if the MCHD Trustees would act as a Blue Ribbon Panel to look at the Heart of Florida and the current dollars the BCC is spending in both physical plans, as well as the grant, and give them an evaluation. How should we do it; how should we move in the future, because it is hard for the BCC when more ambulances are needed and we are doing different things. The BCC is trying to look at its priorities

and make sure it is doing the right things. The District then decided to solicit consultants who are experienced with reviewing FQHCs and evaluating community models for indigent primary care. Carl Zalak stated he approached the MCHD Trustees to look at the Heart of Florida funding since the Trustees have gone through what it has been through, and is much more apt to understand and have the experience with the doctors, others on the Board, the financial stewardship and provide the BCC with some recommendations as to: should tax dollars be invested, who should invest those tax dollars and how should we move forward. Also, the hospitals that were funding them in the past have also decreased their funding and this will be the last year they fund the Heart of Florida. Kathy Bryant stated that the hospitals should also be contributing to HOF as HOF is diverting people from the emergency rooms at the hospitals cost. The Heart of Florida has a lot of ongoing issues at this time. Carl stated he does not know what the best idea for a primary care should be, but opined that the Trustees can help provide those answers (who should invest in the Heart of Florida and how). If the Trustees take a look at this issue, then the BCC will have an answer to better the community all the way around.

The Heart of Florida entered into an agreement under a prior administration to take over 3 sites (the main site, Belleview site and Reddick site), all of which have a high population of uninsured participants. The question again here is it viable to keep these 3 operatories in service, Rich Bianculli stated if they are a drain on HOF then put them out for bid to see if another healthcare provider could operate them cheaper or close one or all of them. Sam McConnell said the Hospital District already gives the County Commission money it could pass on to Heart of Florida, in the form of property taxes Munroe Regional did not have to pay the county until the district agreed to lease it. The hospital pays about \$3.2 million annually in property and other forms of local taxes. David Cope asked why not use those funds for indigent healthcare? Carl Zalak said that money goes to pay "general services" throughout the county.

After some deliberation, Ram Vasudevan made a **Motion** to approve funding HMA for \$120K to perform the study, there was no second on the **Motion. Motion Failed.**

Curt will ensure the final agreement includes responsible parties for funding uninsured care. More discussions will be held at the committee meeting in August.

A **Motion** to approve the Operations Report for July 2017 by unanimous consent was made by Sam McConnell. With no further discussion, the motion passed unanimously.

Other/Legal Matters

None

Adjournment

The meeting was adjourned by David Cope at 7:10 p.m.

David Cope, Chairman